



Renewable Energy Screening, Negotiations and Contract Management

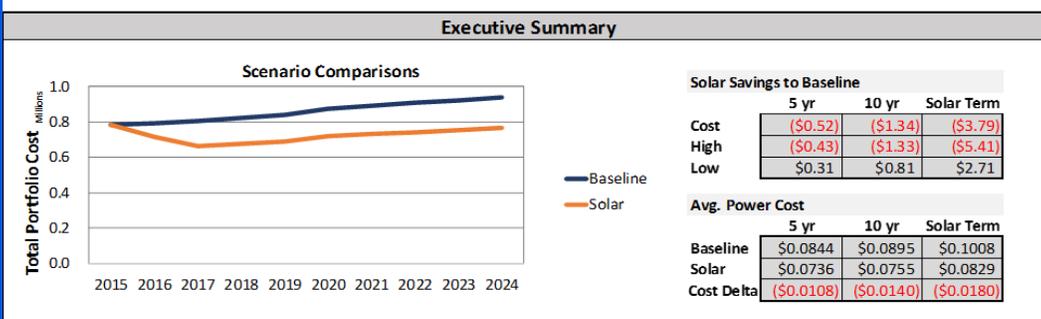
With current low energy prices and an even lower cost of capital, long-term asset-based transactions can provide substantial opportunities to meet future needs with low cost, reliable energy supply. Renewable assets have the added advantage of providing a large sustainability impact. However, 20-year investments should not be taken lightly as there are numerous pit-falls in a market that is just getting traction.

PRX Energy works with businesses and institutions to leverage current incentives and low cost capital to secure renewable power through long-term Power Purchase Agreements (PPA) or direct self-funded investments. By maximizing value and avoiding price and performance risks, PRX Energy ensures that renewable transactions deliver the value that is intended and not a host of new problems and risk.

Key Renewable Considerations:

- Savings Assessment and Risks
- Incentive Environment
- Competitive Solicitation
- Quality of Developer, EPC and O&M
- Performance Obligations/ Guarantees
- Defaults and Damages
- Construction Milestones
- Equipment Warranties

Portfolio Composite Comparison



Determine the best renewable solution for your organization...

PRX Energy takes a holistic approach to evaluating renewable opportunities. By looking at the entire

energy portfolio and establishing key metrics for cost and risk, potential solar purchasers can see clearly all of the value elements a long-term transaction can deliver. Additionally, the risks to breakeven periods can be considered in the negotiation of key termination and performance clauses.

PRX Energy brings important financial and contracting perspectives to the negotiating table to improve leverage and achieve a more balanced contract. PRX Energy supports every stage of the renewable purchase including project screening, qualification of developers, administration of a competitive RFP and negotiation of a final contract. PRX Energy also monitors performance of the asset and ensures all contract obligations and value propositions are fulfilled.